

Getting your home ready to list

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Now could be the perfect time to make some necessary improvements to your home to get it ready to put on the market. Some simple improvements can go a long way to adding value to your home and getting your home to show in its best light.

Listed below are a few improvements that don't cost a lot and can give you a good return on investment, ROI (these are ONLY estimates).

Landscaping: You know the saying "you never have a second chance to make a good first impression" \$320 cost / \$1,500 price increase

Cleaning and de-cluttering: \$200 cost / \$1,600 price increase

Lighting: "Make it bright" \$220 cost / \$1,275 price increase

Home Staging: Not the same as decorating \$315 cost / \$1,785 price increase

Repair Plumbing: \$375 cost / \$1,220 price increase Deck: Midrange wood 82% ROI

Roofing: Midrange 66% ROI

Siding: Midrange vinyl: 81% ROI, Upscale foam-backed vinyl 80% ROI, Upscale fiber cement 87% ROI

Windows: Upscale vinyl 79% ROI, Midrange vinyl 77% ROI, Midrange wood 78% ROI, Upscale wood 77% Kitchen: Midrange minor remodel 80% ROI, Midrange major remodel 76% ROI

Bathroom: Midrange 63% ROI

These are just a few examples. Our professional team at New Mexico Mountain Properties will be happy to assist you by coming to view your home and making any other suggestions that we feel would add value to your Angel Fire or Taos Real Estate.

We have offices in Taos and in Angel Fire so if you have a Taos home or a home in Angel Fire that requires a bit of sprucing up before putting it on the market, just give us a call. We will also be happy to do a free comparative analysis of the present market so that you can get your Taos real estate or real estate in Angel Fire to sell as quickly as possible.

Give us a call today – we are here to serve you. Thank you for visiting my blog