

Now is the time to buy real estate!

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With all the nation-wide media hype regarding the sub-prime mortgages and impending foreclosures, many people have FEAR about buying real estate. Our media forces us into this fear-based mentality so that many buyers have adopted a "let's wait and see" attitude. 2007 saw a definite slowdown in the real estate market in Taos and Angel Fire, New Mexico even though Taos, Red River and Angel Fire are vacation and retirement destinations and are not really affected by the same conditions as many parts of the country. However, 2008 looks extremely promising as people begin to come out of their shells and begin to see that there are real values out there. The selection is diverse from single family homes to a wide variety of condos and town homes. There are large and small lots available in both Taos and Angel Fire, whether you are looking for a ski in/out lot at the Angel Fire Resort or a ski in/out condo at the Taos Ski Valley, an excellent selection awaits you. If privacy, seclusion and a larger parcel size is what you are looking for, New Mexico Mountain Properties can find the parcel for you in two spectacular communities, Hidden Lake, featuring a 47 acre spring-fed lake stocked with trout, or in Taos Pines Ranch, conveniently located between Taos and Angel Fire and bordering Carson National Forest. In addition to a great selection of homes, land and condos on the market in both Taos and Angel Fire, sellers are more willing to negotiate on the price than they were in the boom years of 2005 and 2006 and are also more willing to make necessary repairs to make the sale. Many sellers are also willing to offer owner financing as an alternative with more flexibility than conventional financing. Interest rates are still low, but the projection is that they could rise substantially within the next 6 months. Prices on homes in Taos and homes in Angel Fire seem to have stabilized so now is the time to make that primary or vacation home purchase. Now is also the time to secure that perfect piece of land on which to build your retirement home. Selection is fabulous, interest rates are still low so don't hesitate any longer. For the best in real estate throughout the Enchanted Circle, give our knowledgeable agents at New Mexico Mountain Properties a call to assist you in finding the perfect home in Taos or land in Angel Fire TODAY! Check out all the listings in Taos and Angel Fire on our website under "property search" or contact us with your requirements and allow us to search for you. We are at your service.